



Department of General Services
Procurement Division
707 3rd Street, 2nd Floor
P. O. Box 989054
West Sacramento, CA 95798-9054

STATE OF CALIFORNIA
STATE PRICE SCHEDULE
SUPPLEMENT NUMBER 2
Date: August 8, 2003

SPS NUMBER: 2-02-99-01
EFFECTIVE: 01-01-2002 until Terminated
PRODUCT: Adaptive Equipment and Services for Persons
with Disabilities
SUPPLIER: Various
DISTRIBUTION CODE: Q-1 and Statewide Departmental List

**PLEASE NOTE A REVISION TO THE INFORMATION ON PAGE 2 OF THE SPS UNDER
SCOPE, PARAGRAPH 2:**

New Language

As defined in Public Contract Code (PCC) Sections 12100.7(e) and 12101.5(b), this State Price Schedule (SPS) is considered to be a contract of indefinite quantity for one or more similar goods, information technology, or services to multiple suppliers. In acquiring goods and services through this SPS, state agencies are required to solicit and obtain offers from three (3) suppliers per **Management Memo 03-10**. As referenced in PCC Section 12100.7(g), ordering agencies may consider value-effective selection criteria in choosing a supplier. The selection criteria may include, but not be limited to, supplier experience, product availability, prompt delivery requirements, maintenance service, training and price. Agencies must identify and publish the selection criteria to be used and evaluate each supplier on the same selection criteria. The contract file must be documented as to the solicitation method and selection criteria used.

NOTE: Old Language - Replaced in its entirety with the new language above.

~~As defined in Public Contract Code (PCC) Sections 12100.7(e) and 12101.5(b), this State Price Schedule (SPS) is considered to be a contract of indefinite quantity for one or more similar goods, information technology, or services to multiple suppliers. In acquiring goods and services through this SPS, state agencies are required to solicit and obtain offers from three (3) suppliers per Management Memo 02-12. As referenced in PCC Section 12100.7(g), ordering agencies may consider value-effective selection criteria in choosing a supplier. The selection criteria may include, but not be limited to, supplier experience, product availability, prompt delivery requirements, maintenance service, training and price. Agencies must identify and publish the selection criteria to be used and evaluate each supplier on the same selection criteria. The contract file must be documented as to the solicitation method and selection criteria used.~~

RUSS GUARNA, ACTING MANAGER
ACQUISITIONS BRANCH

NOTE: THE CONTACT INFORMATION FOR TIMOTHY FORD, LISTED ON PAGE 4 OF THE STATE PRICE SCHEDULE, HAS BEEN CHANGED AS FOLLOWS:

Timothy Ford
Office of Legal Services
Department of Health Services
P.O. Box 942732
Sacramento, CA 94234-7320
New Phone Number: (916) 440-7822
New FAX Number: (916) 440-7708
E-mail address: tford@dhs.ca.gov

PLEASE NOTE THAT THERE ARE FOUR (4) NEW SUPPLIERS ADDED TO THIS STATE PRICE SCHEDULE AND REVISIONS FOR FIVE (5) SUPPLIERS.

ADDITIONS

- Crossing
Career Development & Training Services
12330 Muir Court
Whittier, CA 90601
Phone: (714) 713-7444

Crossing provides vocational rehabilitation training for injured workers that cannot use the keyboard. Workmen's Compensation training accounts for 50% of our business at this moment and we see more and more professionals using voice recognition to reduce their usage of keyboards. Crossing is a ScanSoft Certified Applications Solutions Provider (ASP), specializing in Dragon NaturallySpeaking voice recognition solutions for personal or business needs. Crossing is also certified as Microsoft Certified Systems Engineer (MCSE), Microsoft Certified Professional (MCP) and CompTIA Certified (Hardware & Software). This background provides us the knowledge of systems to be able to assist clients in hardware design or in upgrading their system. Crossing provides one-on-one training throughout Southern California.

- EXAQ Micro Services
Contact: Michael Moser
P.O. Box 1325
Citrus Heights, CA 95611-1325
Phone: (916) 768-7656

Dragon NaturallySpeaking, JAWS. Providing speech recognition training, consulting, software and hardware for basic and advanced needs, including low or no vision situations. Over 15 years experience integrating speech recognition into successful solutions for productivity enhancement, worker's compensation, reasonable accommodation, ADA, and quality of life. Specialties include: (1) obtaining maximum productivity results using the advanced features of the custom commands available in the

Dragon NaturallySpeaking Professional series, and (2) addressing difficult situations including integrating NaturallySpeaking with JAWS for low or no vision computer users.

08/08/2003

ADDITIONS (Continued)

- EyeTech Low Vision Solutions (Optelec Distributor)

Contact: John Wolfe

2193 Aspen Park Court

Thousand Oaks, CA 91362

Phone: (310) 298-1062 or (805) 494-6254

John Wolfe of EyeTech Low Vision Solutions specializes in 'Low Vision Technology' for the Visually Impaired, to help them remain independent with the assistance of Low Vision Reading Systems. Helping the legally blind for 12 years now, John Wolfe is an Optelec distributor who helps Rehab clients remain self-sufficient. Services offered are Low Vision Reading Systems-CCTV's; sixteen (16) different models to choose from, with options for home, office or school. Capabilities include: Computer or TV compatible Systems, a new Portable Unit, and various B&W or Color stand-alone systems, & ZoomText Magnification Software. Optelec CCTV's now carry a lifetime warranty too. John patiently gives on-site training and provides clients with a home phone number also. Southern California Dealer for Optelec "ClearView" CCTV's and Zoom Text Software in Los Angeles, Ventura, Santa Barbara, San Luis Obispo and Kern Counties.

- Lange Consulting Services

Contact: Tom Lange

5633 Topanga Canyon Boulevard #229

Woodland Hills, CA 91367

Phone: (818) 702-0528

Lange Consulting Services provides hardware/software installation, troubleshooting, support and training services to blind and visually-impaired individuals who use computers and assistive technology to enhance productivity in their vocational, educational and daily living activities. Supported assistive technology products include screen readers, screen magnifiers, Braille embossers, Braille displays, note takers and self-voicing optical character recognition packages. Home or work site evaluations can also be performed to assess individuals' assistive technology requirements.

REVISIONS

The supplier **Integration Technology Group is now doing business as The Voice Advantage, Inc.**, and has a new phone number and business address as follows:

- The Voice Advantage, Inc. (formerly Integration Technology Group)
Contact: Judith Stone, President
14985 Faulkner Road
Santa Paula, CA 93060
Phone: (866) 713-1383 Toll Free

The Voice Advantage, Inc. provides Accessibility Computer Training to physically challenged clients using voice recognition software. The Voice Advantage is recognized by the rehabilitation community for the skill and proficiency of its instructors in providing voice recognition software training and evaluations to determine a client's ability to benefit from this training. The Voice Advantage specializes in customizing voice commands to match the unique needs of each client. We have been successful in enabling physically-challenged clients to remain productive by providing training at their job site or home. We provide a broad range of instruction from basic voice recognition software through advanced training where development of custom voice macros is taught. We also tailor Dragon NaturallySpeaking software to work with Corel's WordPerfect programs, the Microsoft Office Suite, as well as many other non-Microsoft programs. The Voice Advantage operates a Dragon Certified Training Center and utilizes BPPVE certified instructors. The school located in Ventura is handicapped accessible.

The supplier **Computers Music & Access Technology Consulting** has a new address and phone number as follows:

- Computers Music & Access Technology Consulting
P. O. Box 420776
San Francisco, CA 94142-0776
Phone: (415) 269-0023

Computers Music & Access Technology Consulting (CMATC) -- Specialists in making the world of digital recording and audio editing accessible to persons with visual impairment. CMATC is a newly created company whose main goal is to help persons with visual impairment improve their marketability and employability through the use of computers and related information technology tools. CMATC thus provides: Intermediate to advanced computer training; Digital recording & editing via MIDI and Audio; Basic to advanced Internet training; System setup and configuration-MIDI & Audio software/hardware; Training on the use of screen and print access technology. Note: CMATC provides on-site training.

REVISIONS (Continued)

The supplier **A1 Productivity Products** has a new address as follows. The phone number remains unchanged:

- A1 Productivity Products
7955 Raytheon Road
San Diego, CA 92111
Phone: (858) 566-7000

A1 Productivity Products specializes in Voice Recognition and Ergonomics. We evaluate users for their suitability in using voice recognition. We are authorized to sell the competing voice recognition products, providing the best product for each users needs. All products are provided at discounted pricing. Our training on Voice Recognition is entirely customizable to your clients' needs, and what skills they need to learn. Ergonomic supplies include a wide variety of headphone switches and amplifiers, allowing the user to talk on the phone hands-free. We offer various keyboards and keyboard trays, monitor supports, arm and wrist supports, footrests, back supports, and a wide assortment of mouse input devices. Disabilities served include upper body injuries (including RSI), tendonitis, truncated limbs and digits, those suffering from stroke, speech impediments, vision loss and vision impairments.

The supplier **NorCal Center on Deafness** has a new address and phone number as follows. Also the Communications Department within NorCal has been renamed Communication Access: Sign and Technology.

- NorCal Center on Deafness, Headquarters
4708 Roseville Road, Suite 112
North Highlands, CA 95660
Phone: (916) 349-7500 Voice and TDD

NorCal has ten offices serving Northeastern California and provides information and referral on deafness. The bookstore sells specialized equipment and devices, and provides consultation and training on that equipment. "Communication Access: Sign and Technology (CAST)" department provides sign language and intermediary interpreting, and real time captioning services. Other services include literacy, supported employment, independent living skill instructions, advocacy and community education.

- On Page 40 of the State Price Schedule for the supplier **Nexus Solutions, Inc.** please delete the reference "(formerly EXAQ Micro Services)".

ALL OTHER TERMS AND CONDITIONS OF THIS STATE PRICE SCHEDULE REMAIN UNCHANGED.